

















Executing
Capital
Markets
Transactions







Arranging
Loans &
Capital
Raising

Strategic
Corporate
Finance
Advisory

ILLUSTRATIVE DIRECT PLACEMENTS

 MARBLEGATE <hr/> \$300mm ABS Warehouse	 BURGESS BIOPOWER <hr/> \$275mm Debt and Equity Capital	 Greenleaf POWER <hr/> \$100mm Mezzanine Capital	 GLOBAL JET CAPITAL <hr/> \$75mm Structured Capital
 BUGGY TLC Rentals <hr/> \$57mm Growth Capital Facility	 VOYAGER Global Mobility <hr/> \$50mm Preferred Capital	 ECR <hr/> \$50mm Debt Capital	 Cloud5 COMMUNICATIONS <hr/> \$50mm Refinancing
 GROUP AWINNOVA WSC <hr/> \$45mm Growth Capital	 Uplift <hr/> \$35mm Class B Warehouse	 FIREFLY <hr/> \$35mm Acquisition Financing	 scion <hr/> \$35mm Structured JV
 LANTRONIX® <hr/> \$30mm Senior Debt	 TEP Tucson Electric Power <hr/> \$30mm Lease Financing	 11 ELEVEN JAMES™ <hr/> \$20mm Venture Debt	 Sunlight PARTNERS <hr/> \$20mm Structured Investment

EA MARKETS SENIOR TEAM

 Reuben Daniels Managing Partner Corporates & Sponsors reuben.daniels@eamarkets.com (917) 838-8553	 Robert Imershein President Transportation & Sponsors robert.imershein@eamarkets.com (917) 767-6573	 Aashish Makkar Managing Director Corporates & Project Finance aashish.makkar@eamarkets.com (917) 496-7116
 Tyler Kerbis Vice President Corporates & Sponsors tyler.kerbis@eamarkets.com (516) 232-4124	 Han Lee Vice President Direct Placements & Sponsors han.lee@eamarkets.com (646) 415-6146	 Joe Hoban Chief Financial Officer & Chief Operating Officer joe.hoban@eamarkets.com (917) 655-2434

Corporate Loans	 \$2.25bn Funded Term Loan <i>Arranger</i>	 \$800mm Revolving Credit Facility <i>Financial Advisor</i>	 \$800mm RCF, TLA, TLB <i>Financial Advisor & Arranger</i>	 \$300mm Revolving Credit Facility <i>Financial Advisor & Arranger</i>
Securitization Finance	 Whole Business Securitization <i>Financial Advisor</i>	 \$1.8bn Cell Tower Securitization <i>Structuring Agent</i>	 \$750mm Freighter Conversion <i>Bookrunner & Structuring Agent</i>	 \$130mm Contract Monetization <i>Structuring Advisor</i>
Debt Finance	 \$10bn Tender & Exchange <i>Structuring Agent</i>	 \$1bn High Yield Bond <i>Co-Manager</i>	 \$525mm High Yield Bond <i>Financial Advisor</i>	 \$500mm Senior Notes <i>Financial Advisor</i>
Equity Finance	 \$4.4bn Mandatory & Common <i>Co-Manager</i>	 \$1.7bn IPO & Follow-on <i>Co-Manager</i>	 \$1.1bn Common Stock <i>Co-Manager</i>	 \$215mm Convertible Notes <i>Co-Manager</i>
Derivative Transactions	 \$5bn Yen Balance Sheet Hedge <i>Structuring Agent</i>	 C\$1,326mm Refinancing <i>Exclusive Hedge Advisor</i>	 \$1.25bn Structured Derivative Unwind <i>Hedging Advisor</i>	 \$625mm Deal Contingent Hedge <i>Exclusive Hedging Advisor</i>
Strategic Finance	 DirecTV Sale <i>Financial Advisor</i>	 Acquisition Financing <i>Financial Advisor</i>	 Subsidiary Finance <i>Financial Advisor</i>	 Strategic Finance <i>Financial Advisor</i>

ILLUSTRATIVE SPONSOR CLIENTS

