

**Loan Arranging & Capital Raising**

Raisedebt, equity and structured finance capital from public and private sources of traditional and alternative investors

**Capital Markets Transaction Execution**

Execute bank, bond, equity, structured and derivatives financing, as well as liability and share repurchase transactions

**Strategic Corporate Finance Advisory**

Develop strategies for optimizing corporate structure, acquisition finance, access to capital and investor management

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**SPONSOR CLIENTS**



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Corporate Loans	 <p><b>\$2.25bn Term Loan</b> Financial Advisor &amp; Arranger</p>	 <p><b>\$1bn Amend &amp; Extend</b> Financial Advisor</p>	 <p><b>\$800mm RCF, TLA, TLB</b> Financial Advisor &amp; Arranger</p>	 <p><b>\$200mm Unsecured LC</b> Financial Advisor &amp; Arranger</p>
Direct Lending	 <p><b>\$100mm Mezzanine Capital</b> Advisor &amp; Placement Agent</p>	 <p><b>\$57mm Senior &amp; Junior Capital</b> Exclusive Arranger &amp; Fin. Advisor</p>	 <p><b>\$50mm Refinancing</b> Financial Advisor &amp; Arranger</p>	 <p><b>\$20mm Venture Debt</b> Financial Advisor</p>
Derivative Transactions	 <p><b>C\$1,326mm Refinancing</b> Exclusive Hedge Advisor</p>	 <p><b>\$1.25bn Structured Derivative Unwind</b> Hedging Advisor</p>	 <p><b>\$625mm Deal Contingent Hedge</b> Exclusive Hedging Advisor</p>	 <p><b>C\$13.7mm Debt &amp; Derivative Rest.</b> Exclusive Advisor</p>
Project Finance	 <p><b>\$275mm Debt and Equity Capital</b> Advisor &amp; Placement Agent</p>	 <p><b>\$40mm Equity Raise</b> Structured Finance Advisor</p>	 <p><b>\$30mm Lease Financing</b> Advisor &amp; Placement Agent</p>	 <p><b>\$20mm Structured Investment</b> Financial Advisor</p>
Securitization Finance	 <p><b>Whole Business Securitization</b> Financial Advisor</p>	 <p><b>\$1.8bn Cell Tower Securitization</b> Structuring Agent</p>	 <p><b>\$1bn Corporate Jet ABL Warehouse</b> Structuring &amp; Placement Agent</p>	 <p><b>\$400mm Taxi Medallion Warehouse Securitization</b> Structuring Agent</p>
Debt Finance	 <p><b>\$10bn Tender &amp; Exchange</b> Structuring Agent</p>	 <p><b>\$1bn High Yield Bond</b> Co-Manager</p>	 <p><b>\$525mm High Yield Bond</b> Financial Advisor</p>	 <p><b>\$310mm High Yield Bond</b> Financial Advisor</p>
Equity Finance	 <p><b>\$4.4bn Mandatory &amp; Common</b> Co-Manager</p>	 <p><b>\$1.7bn IPO &amp; Follow-on</b> Co-Manager</p>	 <p><b>\$1.1bn Common Stock</b> Co-Manager</p>	 <p><b>\$215mm Convertible Notes</b> Co-Manager</p>
Strategic Finance	 <p><b>Subsidiary Finance</b> Financial Advisor</p>	 <p><b>Strategic Finance</b> Financial Advisor</p>	 <p><b>Strategic Finance</b> Financial Advisor</p>	 <p><b>REIT Conversion</b> Financial Advisor</p>