

Case Study: Town & Country Living (H.I.G. Capital)



ABL Debt Refinancing

A Portfolio Company of



Exclusive Financial Advisor & Arranger

Situation

Client engaged EA Markets to upsize their existing asset-based credit facility

Role

EA collaborated with management to understand the industry and Company value drivers in order to optimally position financing in complex market conditions

Approach

EA enhanced the competitive dynamic by quickly and efficiently soliciting an extensive group of prospective lenders, then supported the Company in the execution process

Background

Town & Country Living (the “Company”) is one of the largest, privately-owned designers & distributors of home décor textiles in the U.S.

Results

EA successfully refinanced, upsized, and extended the ABL facility while retaining attractive pricing, complementing the capabilities of a premiere financial sponsor

